



Executive Search Associates
Bringing Talented People Together

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Be Prepared for The Usual

You know the “questions”. Those questions that everybody asks, and yet it is easy to stumble. Rehearse answers for those “typical” interview questions with “company centric” answers.

- 1) **Why are you looking?** What are you looking for in a new position? Focus on the positive accomplishments in your current position and clearly state what you like about their position.
- 2) **What are your strengths?** This is your chance to state your “brag” without going over the top or looking cocky.
- 3) **What are your weaknesses?** (Be sure to state in your answer what you do to manage your weakness).
- 4) **Why are you leaving your current employer?** Focus on the positive, what you are looking forward to, not what you are hoping to leave.
- 5) **What are your career goals?** Be sure to state in the positive without over doing it. It is o.k. to state goals in immediate, short term and long-term ranges.
- 6) **How much are you looking to earn?** Don't be too evasive, but also state that while money is important, it isn't your primary objective. Finding the right organization to grow with is your major objective.